

**PLEASE NOTE – AS OF 2008 THE WINE INDUSTRY IS CONTINUING THRU THE NEXT PHASE OF EVOLUTION OF A “MATURE” INDUSTRY**

**MANY DRAMATIC CHANGES ARE TAKING PLACE & MANY ARE CHANGING POSITIONS**

**THEREFORE, THIS INFORMATION IS NOT CURRENT**

**UNLESS THERE IS SUFFICIENT INTEREST, I WILL NOT TAKE THE TIME TO UPDATE IT**

**HOWEVER, IT IS A **GOOD START** FOR THOSE JUST ENTERING THE INDUSTRY**

**IT WILL SAVE YOU CONSIDERABLE TIME DOING YOUR OWN SEARCHES FOR SUCH INFORMATION**

**OBVIOUSLY, IT WILL ASSIST YOU IN YOUR GOOGLE SEARCHES TO UPDATE THIS INFORMATION**

**ALL THE BEST!**

**Frank**

## **CONTACT INFORMATION**

Form for memos  
Frank Gadek

## **PWA / PSU**

Dr. Stephen Menke  
Enology Extension Educator  
Adams County Extension Office  
Penn State  
670 Old Harrisburg Road  
Gettysburg, PA 17325-3404

Phone: 717-334-6271  
Email: [menkewine@psu.edu](mailto:menkewine@psu.edu)

## **HAS MOVED ON TO ANOTHER POSITION**

Mark Chien  
Wine Grape Agent  
Penn State University Cooperative Extension  
College of Agricultural Sciences  
Lancaster County  
1383 Arcadia Road, Room 1  
Lancaster, PA 17601-3184  
Phone: 717-394-6851  
Fax: 717-394-3962  
Email: [mlc12@psu.edu](mailto:mlc12@psu.edu)  
<http://winegrape.cas.psu.edu>

## **NEW PWA AS OF 04/2002**

Jenny Engle  
Executive Director  
Pennsylvania Wine Association  
411 Walnut Street  
Harrisburg, PA 17101  
Phone: 717-234-1844  
Fax: 717-234-1845  
Email: [jkengle@voicenet.com](mailto:jkengle@voicenet.com)  
WWW: [pennsylvaniawine.com](http://pennsylvaniawine.com)

Debra Deis

HER NEW EMAIL ADDRESS MAY BE [FROM GARY PAVLIS]

Form for memos  
Frank Gadek

**springpeeper10@hotmail.com**

Executive Director  
Pennsylvania Wine Association  
PO Box 2304  
Sinking Springs, PA 19608  
Phone: 610-927-2505  
Fax: 610-927-2506  
Email: pawine@voicenet.com  
WWW: pennsylvaniawine.com

Joanne Levengood  
Manatawny Creek Winery  
227 Levengood Road  
Douglassville, PA 19518  
Phone: 610-689-9804  
Fax: 610-689-9838  
Email: manatawny@aol.com  
WWW: manatawnycreekwinery.com

A DAVIS, CA GRADUATE!

Frank J. Gadek, Ph.D., FAIC  
Enology Education Services  
4744 East Mill Hill Road  
East Greenville, PA 18041 - 2633  
Phone / FAX / Answering Machine: 215 / 679 - 8289  
Email: Internet 73062.232@Compuserve.com

### **WINE ANALYSIS LABS**

Wine Analytical Laboratory  
Food Research Laboratory  
New York State Agricultural Experiment Station  
North Street  
Geneva, NY 14456-0462  
Phone: 315-787-2263  
315-787-2277  
Fax: 315-787-2397  
Email: ben\_gavitt@cornell.edu  
thomas\_henick-klings@cornell.edu  
WWW: nysaes.cornell.edu/fst/faculty/henick/  
Contact people: Ben Gavitt & Thomas Henick-Kling

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Frank Gadek

THOMAS HAS MOVED ON TO AUSTRALIA – ST. CHARLES U. I BELIEVE

Analytical Laboratories, Inc.  
4208 Old Bethlehem Pike  
Telford, PA 18969  
Phone: 215-723-6466  
Fax: 215-723-6467  
Contact person: Geoff Kinka

ETS Laboratories  
c/o Gordon H. Burns, Director  
899 Adams St., Suite. A  
St. Helena, CA 94574

Phone: 707-963-4806  
FAX: 707-963-1054  
Email: info@etslabls.com  
WWW: Under construction.

Vinquiry, Inc.  
7795 Bell Road  
Windsor, CA 95492  
Phone: 707-838-6312  
Fax: 707-838-1765  
Order fax: 800-511-2122  
Email: info@vinquiry.com  
WWW: vinquiry.com  
Contact people: Shirley Molinari, Marty Bannister & MaryAnn Graf

Scott Laboratories  
2220 Pine View Way  
PO Box 4559  
Petaluma, CA 94955  
Phone: 707-765-6666  
Fax: 707-765-6674  
Email: info@scottlab.com  
Internet: http://scottlab.com  
Contact person: Kent H. Sakato

The Wine Lab  
477 Walnut Street  
Napa, CA 94559  
Phone: 707-224-7903  
800-224-WINE  
Fax: 707-255-2019

Form for memos  
Frank Gadek

Email: winelab@aol.com  
WWW: thewinelab.com [may not be fully functional yet - as of 01/2001]  
Contact person: Lisa Van de Water

LISA SOLD THE COMPANY IS IN PRIVATE PRACTICE

Wayne Stitzer, Consulting  
PO Box 292  
Morris, CT 06763  
Phone / fax: 860-567-1694  
Email: ctwineguy@snet.net

### **MARK CHIEN'S RESOURCES**

Wine Information Resources

Wine Analysis Labs

1. Vinqury – Windsor, CA. <http://www.vinqury.com/>. 707 838-6312
2. The Wine Lab – Napa. CA. <http://www.thewinelab.com/>. 707 224-7903.
3. Enological Testing Services (ETS) –St. Helena. CA. Web Site under construction. Call 707 963-4806
4. Virginia Tech (Bruce Zoecklein) - <http://www.fst.vt.edu/Zoecklein/index.html>
5. Cornell University (Thomas Henik-Kling) - <http://www.nysaes.cornell.edu/fst/vb/>
6. Analytical Laboratories, Inc. Telford, PA. 215 723-6646

Other Web Sites

1. UC-Davis - <http://wineserver.ucdavis.edu/>
2. Fresno State - <http://cati.csufresno.edu/verc/>
3. Presque Isle - <http://www.piwine.com/>
4. The American Wine Society - <http://www.vicon.net/~aws/>

Books

1. The University Wine Course. Marian W. Baldy. Wine Appreciation Guild. ISBN 0932644695. \$35 (wag)
2. Production Wine Analysis. Bruce Zoecklein, et. al. Chapman and Hall. NY. 1995. \$90 (wag, kell, pw)
3. The Wine Growers Guide. Philip M. Wagner. The Wine Appreciation Guild. ISBN 093266492X. \$19.95 (ama, wag, kell)
4. Winery Technology and Operations. Yair Margalit. The Wine Appreciation Guild. ISBN 093266460. \$29.95 (wag, kell)
5. Wine Microbiology. Kenneth Fugelsang. Chapman and Hall. \$80 (wag, kell, pw)
6. Techniques for Chemical Analysis and Quality Monitoring During Winemaking. Patrick Iland, et. al. (kell, pw)
7. Knowing and Making Wine. Emile Peynaud. Wiley Interscience. 1981. ISBN 047188149X. \$75 (am, wag, kell, pw)
8. Principles and Practices of Wine Making. Roger Boulton, et.al. \$155. (am, kell, wag)
9. The Handbook of Enology, Vol 1 and 2. P. Ribereau-Gayon, et. al. John Wiley and Sons. 2000. \$155 (am, pw)

PW = Practical Winery 415 479-5819

AM = Amazon.com

WAG = The Wine Appreciation Guild 800 231-9463

Kell = Kellgrens 800 274-4816

#### Magazines and Journals

1. Wine East. L and H Photojournalism, Lancaster, PA. \$20/yr. 717 393-0943. <http://www.wineeast.com/Default.jsp>
2. Practical Vineyard and Winery. PWV Inc. San Rafael, CA. \$31/yr. 415 479-5819. [www.practicalwinery.com](http://www.practicalwinery.com)

3. Vineyard and Winery Management. Vineyard and Winery Services, Inc. Watkins Glen, NY. \$29/yr. 607 535-7133. <http://www.vwm-online.com/>
4. Wines and Vines. The Haring Co. San Rafael, CA. \$32.50/yr. 714 693-1866. <http://www.winesandvines.com/index.htm>
5. American Journal of Enology and Viticulture. American Society for Enology and Viticulture. Davis, CA. \$155 for non-society members. 530 753-3142. <http://www.asev.org/>
6. Wine Business Monthly. Winebusiness.com. Napa, CA. \$79/yr. 707 939-0822. **Error! Bookmark not defined.**

#### Wine Consultants

1. Richard Carey – has experience in both research and commercial wine making. He has a small pilot winery at his home in Lancaster. 63 Peach Lane, Lancaster, PA 17601. 717 560-8737. [rcarey@vitis-ir.com](mailto:rcarey@vitis-ir.com)
2. Frank Gadek – Frank has been teaching and consulting in the PA wine industry for many years. 4744 East Mill Hill Road, East Greenville, PA 18041. 215 679-8289. [73062.232@compuserve.com](mailto:73062.232@compuserve.com)
3. Tom Cottrell – Small Winery Action Team. Tom has 25 years of commercial and research wine making experience. 702 Cayuga Heights Road, Ithaca, NY 14850. 607 266-8214. [winedoc@twcny.rr.com](mailto:winedoc@twcny.rr.com)

HAS MOVED ON TO EXTENSION ENOLOGIST IN KENTUCKY

#### Lab Equipment Vendors – call for a catalog

1. Vinquiry. Windsor, CA. 805 922-6321
2. The Wine Lab. Napa, CA. 707 224-7903
3. Presque Isle Wine Cellars – 814 725-1314

4. Scott Labs, Inc. Petaluma, CA. 707 765-6666 or 518 829-1700 (NY)
5. VWR Scientific. West Chester, PA. 800 932-5000. www.vwrsp.com
6. Vintners Supply Co. Napa, CA. 707 649-0409.

**LETTERS I SENT - REVISED**

**REVISED 01/30/2001**

**ADDRESSES SENT LETTERS TO FOR 02/06/2001 WORKSHOP**

THOSE WHO DID NOT RESPOND OR RESPONDED AND SAID THEY WERE NOT AVAILABLE HAVE BEEN ELIMINATED FROM THIS LIST

IF THEY WERE ALREADY ON MARK'S LIST, THEY WERE ALSO ELIMINATED FROM THIS LIST

SOME ADDITIONS WERE MADE ALSO

**Lab equipment**

Bellingham & Stanley, Inc.  
c/o Claire Treacher, Sales Manager,  
Kevin Livingston  
1000 Hurricane Shoals Rd, Building D, Suite 300  
Lawrenceville, GA 30043

Phone: 770-822-6898  
800-678-8573  
FAX: 770-822-9165  
Email: sales@bs-rfm-inc.com  
WWW: bs-rfm.com

Brooklyn Thermometer Company Inc.  
90 Verdi Street  
Farmingdale, NY 11735

Phone: 800-241-6316  
631-694-7610  
FAX: 631-694-6329  
Email:



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Frank Gadek

WWW:       brooklynthermometer.com

Cole-Parmer Instrument Company  
Special FoodTech Source Catalog  
625 East Bunker Court  
Vernon Hills, IL 6006

Phone:       800-323-4340  
              847-549-7600  
              888-409-FOOD  
FAX:         847-247-2929  
Email:       info@coleparmer  
              info@foodtechsource.com  
WWW:        coleparmer.com  
              foodtechsource.com

Kernco Instruments Co., Inc  
c/o John P. Kelly, General Manager  
420 Kenazo Ave.  
El Paso, TX 79928-7339

Phone:       800-325-3875  
              915-852-3375  
FAX:         915-852-4084  
Email:       brkenco@whc.net  
WWW:        kerncoinstr.com

Lab Safety Supply, Inc.  
c/o Lisa Rukdaschel  
401 S. Wright Rd.  
Janesville, WI 53546

Phone:       800-356-0783  
              608-754-2345  
Order by FAX:   800-543-9910  
EZ Facts / Safety Info by Fax:   800-393-2287  
Technical Support: 800-356-2501  
Email:       custsvc@labsafety.com  
WWW:        labsafety.com  
Have responded by phone & will send info.

Thomas Scientific  
c/o Ed Pierzynski, Mktg/Sis.  
99 High Hill Road  
Swedesboro, NJ 08085

Form for memos  
Frank Gadek

Phone: 856-467-2000  
800-345-2100  
FAX: 856-467-3087  
Email: value@thomassci.com  
WWW: thomassci.com

Zahm & Nagel Co., Inc.  
Po Box 400  
210 Vermont Street  
Holland, NY 14080

Phone: 716-537-2110  
800-216-1542  
FAX: 716-537-2106  
WWW: zahmnagel.com

### **Lab analyses**

Winetecc  
C/O Wayne Stitzer  
PO box 292  
Morris, CT 06763  
Phone / Fax: 860-567-1694  
Email: ctwineguy@snet.net

### **Consultants**

Al M. Cohodas  
Cohodas & Associates  
719 N. Glenwood Street  
Allentown, PA 18104-4907

Phone: 610-435-4662  
FAX: 610-435-8664  
Email: cohodasal@enter.net  
WWW: enter.net/~highland  
WWW: enter.net/~cohodasal

Form for memos  
Frank Gadek

A DAVIS, CA GRADUATE & RAN FAMILY WINERY IN OHIO & NOW RETIRED

**Newsletters**

Vineyard and Vintage View  
C/O Murli Dharmadhikari  
Southwest Missouri State University  
Department of Fruit Science  
State Fruit Experiment Station  
9740 Red Spring Road  
Mountain Grove, MO 65711-2999  
Phone: 417-926-4105  
Fax: 417-926-6646  
Email: nrd526@smsu.edu  
<http://mtngrv.smsu.edu/enology.htm>

MOVED ON TO EXTENSION ENOLOGIST IN IOWA

**LETTERS I ORIGINALLY SENT**

**ADDRESSES SENT LETTERS TO FOR 02/06/2001 WORKSHOP**

**Lab equipment**

Bellingham & Stanley, Inc.  
c/o Claire Treacher, Sales Manager,  
Kevin Livingston  
1000 Hurricane Shoals Rd, Building D, Suite 300  
Lawrenceville, GA 30043

Phone: 770-822-6898

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Frank Gadek

800-678-8573  
FAX: 770-822-9165  
Email: sales@bs-rfm-inc.com  
WWW: bs-rfm.com

Brooklyn Thermometer Company Inc.  
90 Verdi Street  
Farmingdale, NY 11735

Phone: 800-241-6316  
FAX: 631-694-6329  
Email:  
WWW: brooklynthermometer.com

CHEMetrics, Inc.  
c/o Jeffrey Christenson  
Route 28  
Calverton, VA 20138

Phone: 540-788-9026  
800-356-3072  
FAX: 703-788-4856  
Email: prodinfo@chemetrics.com  
WWW: chemetrics.com

Cole-Parmer Instrument Company  
Special FoodTech Source Catalog  
625 East Bunker Court  
Vernon Hills, IL 6006

Phone: 800-323-4340  
847-549-7600  
888-409-FOOD  
FAX: 847-247-2929  
Email: info@coleparmer  
info@foodtechsource.com  
WWW: coleparmer.com  
foodtechsource.com

The Compleat Winemaker

Form for memos  
Frank Gadek

955 Vintage Avenue  
St. Helena, CA 94574

Phone: 707-963-9681  
FAX: 707-963-7739  
Email:  
WWW:

S. Ervin Diehl, Inc.  
Elbo Lane and Texas Ave.  
Mt. Laurel, NJ 08054

Phone: 800-257-5311  
FAX:  
Email:  
WWW:

Fisher Scientific Company L.L.C.,  
200 Park Lane  
Pittsburgh, PA 15275

Phone: 800-766-7000  
FAX: 800-926-1166  
Email: fishersupport@fishersci.com  
WWW: fisherci.com

Francis L. Freas Glass Works  
PO Box 26  
148 East 9<sup>th</sup> Avenue  
Conshohocken, PA 19428-0026

Phone: 215-828-0430  
FAX:  
Email:  
WWW:

Kernco Instruments Co., Inc  
c/o John P. Kelly, General Manager  
420 Kenazo Ave.  
El Paso, TX 79927

Phone: 800-325-3875

Form for memos  
Frank Gadek

915-852-3375  
FAX: 915-852-4084  
Email: brkenco@whc.net  
WWW:

Lab Safety Supply, Inc.  
c/o Lisa Rukdaschel  
401 S. Wright Rd.  
Janesville, WI 53546

Phone: 800-356-0783  
608-754-2345  
Order by FAX: 800-543-9910  
EZ Facts / Safety Info by Fax: 800-393-2287  
Technical Support: 800-356-2501  
Email: custsvc@labsafety.com  
WWW: labsafety.com  
Have responded by phone & will send info.

Miles Laboratories Inc.  
Diagnostics Division  
Customer Service  
Elkhart, IN 46515

Napa Fermentation Supplies  
575 Third St., Bldg. A  
PO Box 5839  
Napa, CA 94581

Phone: 707-255-6372  
FAX: 707-255-6462  
Email:  
WWW:

Presque Isle Wine Cellars  
c/o Bob Green  
9440 W. Main Road [US Rt 20]  
North East, PA 16428

Phone: 814-725-1314  
Order Line: 800-488-7492  
FAX: 814-725-2092  
Email: info@piwine.com

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Frank Gadek

WWW: piwine.com

Research & Development Glass Products & Equipment, Inc.  
1808 Harmon Street  
Berkeley, CA 94703

Phone: 510-547-6464

FAX: 510-547-3620

Email:

WWW:

Thomas Scientific  
c/o Ed Pierzynski, Mktg/Sis.  
99 High Hill Road  
Swedesboro, NJ 08085

Phone: 856-467-2000

800-345-2100

FAX: 856-467-3087

Email: value@thomassci.com

WWW: thomassci.com

Ed responded & will send info.

Vintners Supply Company  
c/o Rober H. Moeckly  
PO Box 5570  
Napa, CA 94581

Phone: 800-366-6809

209-537-5718

FAX:

Email:

WWW:

VWR Scientific Products  
c/o Ms. Luci McVay  
1310 Goshen Pkwy.  
West Chester, PA 19380

Phone: 610-431-1700

800-932-5000

FAX: 610-429-9340

Email:

WWW: vwrsp.com

Form for memos  
Frank Gadek

Wilkens-Anderson Company  
4525 West Division Street  
Chicago, IL 60651

Phone: 800-847-2222  
773-384-4433  
FAX: 773-384-6260  
Email: info@wac-lab-supply.com  
WWW: waco-lab-supply.com

Yoh Scientific  
c/o Amy Gardner  
701 university Ave., Ste. 108  
Sacramento, CA 95825

Phone: 916-567-9697  
FAX: 916-567-9697  
Email: amy.gardner@yoh.com  
WWW:

YSI, Inc.  
Box 279  
Yellow Springs, OH 45387

Phone: 937-767-7241  
800-765-4974  
FAX: 937-767-9353  
Email: info@YSI.com  
WWW:

Zahm & Nagel Co., Inc.  
74 Jewett Ave, Dept. 338  
Buffalo, NY 14214

Phone: 716-833-1532  
FAX:  
Email:  
WWW:

### **Lab analyses**



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Frank Gadek

Cornell's Vinification and Brewing Technology Laboratory  
c/o Nancy Long  
Department of Food Science and Technology  
New York State Agricultural Experiment Station  
Geneva, NY 14456

Phone: 315-787-2288  
FAX:  
Email: [npl1@cornell.edu](mailto:npl1@cornell.edu)  
WWW: [nysaes.cornell.edu/fst/vb](http://nysaes.cornell.edu/fst/vb)

ETS Laboratories  
c/o Gordon H. Burns, Director  
899 Adams St., Ste. A  
St. Helena, CA 94574

Phone: 707-963-4806  
FAX: 707-963-1054  
Email: [info@etslabls.com](mailto:info@etslabls.com)  
WWW:

Analytical Laboratories, Inc.  
c/o Geoff Kinka  
4208 Old Bethlehem Rd.  
Telford, PA 18969-1129

Phone: 215-723-6466  
FAX: 215-723-6467  
Email:  
WWW:

Scott Laboratories, Inc.  
PO Box 4559  
Petaluma, CA 94955-4559

Phone: 707-765-6666  
FAX: 707-765-6674  
Email: [scottlab@ix.netcom.com](mailto:scottlab@ix.netcom.com)  
[info@scottlab.com](mailto:info@scottlab.com)  
WWW: [scottlab.com](http://scottlab.com)

Form for memos  
Frank Gadek

Vinquiry, Inc.  
c/o Marty Bannister and Mary Ann Graf  
7795 Bell Road  
Windsor, CA 95492-8519

Phone: 707-838-6312  
FAX: 707-838-1765  
800-511-2122  
Email: [vinquiry@aol.com](mailto:vinquiry@aol.com)  
WWW: [vinquiry.com](http://vinquiry.com)

The Wine Lab  
c/o Lisa Van de Water, Director  
110 Camino Oruga  
Napa, CA 94558

Phone: 707-224-7903  
Order Machine: 800-224-WINE  
FAX: 707-255-2019  
Email: [winelab@aol.com](mailto:winelab@aol.com)  
WWW: [thewinelab.com](http://thewinelab.com)

AS NOTED EARLIER, LISA HAS MOVED ON

### **Consultants**

Tom Amabile, Owner, Winemaker  
Cream Ridge Winery  
Rt 539  
PO Box 98  
Cream Ridge, NJ 08514

Phone: 609-259-9797  
FAX:  
Email:  
WWW:

Richard Carey  
Vitis Research, Inc.  
2205 Oregon Pike, Suite A  
Lancaster, PA 17601

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Frank Gadek

Phone: 717-560-0250  
FAX: 717-560-1465  
Email: info@wineinfonet.com  
rcarey@vitis-ir.com  
WWW: wineinfonet.com  
vitis-ir.com

Domenic and Betsy Carisetti  
The Carisetti Corporation  
20 Liberty Street  
Bath, NY 14810

Phone: 800-245-8460  
877-269-1666  
877-269-1686  
607-776-4181  
FAX: 607-776-4092  
Email: carimay@worldnet.att.net  
cariset@ibm.net  
WWW:

Returned as not deliverable & unable to forward

Al M. Cohodas  
Cohodas & Associates  
719 N. Glenwood Ave.  
Allentown, PA 18104

Phone: 610-435-4662  
FAX:  
Email: cohodasal@enter.net  
WWW:

Al returned a nice packet of material &  
contact information.

Thomas H. E. Cottrell  
Consultant / Manager  
Cottrell Winery Tech Support  
DBA The SWAT Team  
702 Cayuga Heights Rd.  
Ithaca, NY 14850-1464

Phone: 607-266-8214  
FAX: 607-266-7054  
Email:

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Frank Gadek

WWW:

Tom called and will send info.

AS NOTED EARLIER HAS MOVED ON

William A. Gulvin, Winemaker  
Nissley Vineyards  
140 Vintage Drive  
Bainbridge, PA 17502

Phone: 717-426-3514

FAX:

Email:

WWW:

Bill is in the workshop!

**NEW CONTACT INFO AS OF 05/20/2002**

Linda King  
3808 Rockford Rd.  
Boonville, NC 27011  
336-327-7464

Linda King email: lmkwine@triad.rr.com.

Tom King email: rex1of11@triad.rr.com.

OLD INFO:

**NEW ADDRESS 12/24/2002**

Linda M. King, Winemaker  
RagApple Lassie Vineyards  
3724 Rockford Road  
Boonville, NC 27011

Phone numbers:

336-367-7411 [personal password secured with mailbox]

336-367-6000 [winery]

Fax: 336-367-4000

Form for memos  
Frank Gadek

Email:

[ralwinemaker@triad.rr.com](mailto:ralwinemaker@triad.rr.com) [at winery]  
[lmkwine@triad.rr.com](mailto:lmkwine@triad.rr.com) [at home]

**OLD ADDRESS:**

Chalet Debonne Vineyards, Inc.  
7743 Doty Road  
Madison, OH 44057

Phone: 440-466-3485 [w]  
440428-6437 [h]  
FAX: 216-466-6753  
Email:  
WWW:

Jack Lucia  
Manager / Technical Services  
Meiers Wine Cellars, Inc.  
6955 Plainfield Pike  
Cincinnati, OH 45236

Phone: 513-891-2900  
FAX: 513-891-6370  
Email:  
WWW:

Dr. Roland Riesen, Research & Extension Enologist  
Ohio Agricultural Research & Development Center  
Department of Horticulture  
Ohio State University  
1680 Madison Ave.  
Wooster, Ohio 44691

**PLEASE FORWARD AS NECESSARY**

Phone: 330-263-3814  
FAX: 330-263-3713  
Email:  
WWW:

Form for memos  
Frank Gadek

Dave Thiebeau, Winemaker  
Pride of New Jersey  
PO Box 247  
Hope, NJ 07844-0247

Phone: 800-362-0309  
FAX:  
Email:  
WWW:

### **Trade journals**

Hudson Cattell, Editor  
Wine East  
L & H Photojournalism  
620 North Pine Street  
Lancaster, PA 17603

Phone: 717-393-0943  
FAX: 717-393-7398  
Email: wineeast@vitis-ir.com  
WWW: wineeast.com

J. William Moffett, Editor in Chief  
Vineyard & Winery Management  
103 Third St.  
PO Box 231  
Watkins Glen, NY 14891

Phone: 607-535-7133  
800-535-5670  
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Email: vandwm@aol.com  
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### **HIS SON TOOK OVER**

Don Neel, Editor / Publisher  
Practical Winery & Vineyard  
15 Grande Paseo  
San Rafael, CA 94903-1534

Form for memos  
Frank Gadek

Phone: 415-479-5819  
FAX:  
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WWW: practicalwinery.com  
Don responded by email, but he has nothing  
to send.

## **PEOPLE**

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Specialist in Viticulture and Small Fruit  
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Dr. Gary C. Pavlis  
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Rutgers Cooperative Extension of Atlantic County  
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Mays Landing, NJ 08330

FAX: 609-625-3646  
Phone: 609-625-0056

## **ADDED 05/24/2002**

American Wine Society  
C/o Angel E. Nardone  
Executive Director  
3006 Latta Road  
Rochester, NY 14612-3298  
Phone / fax: 585-225-7613  
Email: [angel910@aol.com](mailto:angel910@aol.com)  
WWW: [americanwinesociety.com](http://americanwinesociety.com)

HAS NEW ADDRESS AND DIRECTOR

“Sweet and Hard Cider: Making It, Using It and Enjoying It.”  
By Annie Proulx and Lew Nichols



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Frank Gadek

Garden Way Publishing  
Charlotte, Vermont 05445  
ISBN 0-88266-242-2

Your local library may have it and, of course, you could always check Amazon.com for a used copy.

Elaine Pivinski [Formerly Austin and Flatt]  
Franklin Hill Vineyards  
7833 Franklin Hill Rd.  
Bangor, PA 18013  
Phone: 888-887-2839  
Email: [franlinhill@enter.net](mailto:franlinhill@enter.net)  
WWW: [franklinhillvineyards.com](http://franklinhillvineyards.com)

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AS NOTED EARLIER HAS MOVED ON

Scott Laboratories

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Fax: 707-765-6674  
Email: [info@scottlab.com](mailto:info@scottlab.com)  
Internet: <http://scottlab.com>  
Contact person: Kent H. Sakato

They may still have their East Coast Office with Jeff Heathcock.

York Machine Works  
1401 Charter Oak Avenue  
St. Helena, CA 94574  
Phone: 707-963-4966  
Fax: 707-963-8408  
Email: [york@napanet.net](mailto:york@napanet.net)  
They have no web site yet.

**Tractor Supply Company**  
**Brian Awckland, Store Mgr.**  
735 North West End Blvd  
Quakertown, PA 18951  
Phone: 215-536-2040  
Fax: 215-536-2239\  
Voice Mail: 615-3606800, ext 5691  
[WWW.tractorsupplyco.com](http://WWW.tractorsupplyco.com)

COLE-PARMER IINSTRUMENT COMPANY  
625 EAST BUNKER COURT  
VERNON HILL, IL 60061

PHONE: 800-323-4340  
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FAX: 847-247-2929

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Fax: 530-757-8558  
WWW: extension.ucdavis.edu

Unified Wine & Grape Symposium  
PO Box 1855  
Davis, CA 95617-1855

Phone: 916-932-2244

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WWW: unifiedsymposium.org

Wines and Vines  
1800 Lincoln Avenue  
San Rafael, CA 94901-1298  
Phone: 415-453-9700  
Fax: 415-453-2517  
Email: [subs@winesandvines.com](mailto:subs@winesandvines.com)  
WWW: winesandvines.com

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Frank Gadek

**Alcohol and Tobacco Tax and Trade Bureau [ATTTB or TTB]**  
[Formerly Bureau of Alcohol, Tobacco and Firearms, BATF or ATF]  
U.S. Department of the Treasury  
650 Massachusetts Ave., NW  
Washington, DC 20226

WWW: ttb.gov

Contacts:

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TTB Wine Industry Analyst  
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Field Office 4

Steve Albrecht  
Philadelphia, PA  
Phone: 215-885-1580

For Specialist for your Area:

National Revenue Center  
Roger Bowling  
Federal Office Building  
Room 8002  
550 Main Street  
Cincinnati, OH 45202-3263  
Phone: 513-684-3334

[Information from NY State Wine Industry Workshop April 2003]

Note that the latest edition of the Code of Federal Regulations [CFR] that applies to wineries can be obtained on a CD at the very reasonable cost of about \$40 from:

Smart PDF  
Regulatory Smart Publications by IntraWEB, LLC  
6754 East Juniper Avenue  
Scottsdale, AZ 85254  
Phone: 480-596-1446  
Email: [IntraWEB@cox.net](mailto:IntraWEB@cox.net)  
WWW: [smartpdf.net/](http://smartpdf.net/)

Pennsylvania Liquor Control Board [PLCB]  
**SOME RECOMMENDED BOOKS**

My comments are included based on my 30 + years in the industry in order to assist you in making the best decisions with respect to which books to purchase and spend your valuable time reading and studying.

Please note that there is great volatility in the book market. You may want to do your own research in this area. Certainly, exploration of Amazon.com and BN.com [for Barnes and Noble] can be beneficial for getting the best price / availability, along with obtaining used and out of print editions.

Local libraries, including the extensive interlibrary loan system, and fellow winemakers may have copies that you can initially borrow in order to determine if you want to eventually purchase them.

**A] CLASSIC / PROFESSIONAL / TECHNICAL – CONSIDERED BY MANY AS THE LATEST AND BEST BY RECOGNIZED AUTHORITIES IN THE FIELD**

1] **“Principles and Practices of Winemaking,”** Roger B. Boulton, Vernon L. Singleton, Linda F. Bisson and Ralph E. Kunkee, a Chapman & Hall Food Science Book, An Aspen Publication, Aspen Publishers, Inc., 200 Orchard Ridge Drive, Suite 200, Gaithersburg, Maryland 20878. Copyright 1999, ISBN 0-8342-1270-6 [formerly ISBN-0-412-06411-1].

Although many may find this excellent and sophisticated text to be a challenge to read, it provides much advanced, complex, scientific and technical information very important for wineries to be successful in the long term.

2] **“Wine Analysis and Production,”** Bruce W. Zoecklein, Kenneth C. Fugelsang, Barry H. Gump and Fred S. Nury, Kluwer Academic / Plenum Publishers, 233 Spring Street, NY, NY 10013. Copyright 1999. ISBN 0-8342-1701-5 [formerly ISBN 0-412-98921-2].

Although many small wineries will not actually do many of these wine analyses presented in this text, it is critical for such wineries to be familiar with them, so that they know what such analyses can provide, when they are outsourced to the many professional wine analyses labs that are now available.

3] **“Wine Microbiology,”** Kenneth C. Fugelsang, Chapman & Hall, ITP, International Thomson Publishing, 7625 Empire Drive, Florence, KY 41042 [Phone: 606-525-6600, 1-800-842-3636, Fax: 606-525-7778, Email: [findit@kiosk.thomson.com](mailto:findit@kiosk.thomson.com), WWW: [thomson.com](http://thomson.com)]. Copyright 1997. ISBN 0-412-06611-4.

Again, although many small wineries will not actually do many of these wine analyses presented in this outstanding text, it is critical for such wineries to be familiar with them, so that they know what such analyses can provide, when they are outsourced to the many professional wine analyses labs that are now available.

In addition, the information provided can greatly assist especially small wineries with effectively and efficiently implementing an appropriate sanitation program for their particular operation.

4] **“Wines: Their Sensory Evaluation,”** M. A. Amerine and E. B. Roessler, Revised and Enlarged, W. H. Freeman and Company, NY, NY. Copyright 1983. ISBN 0-7167-1479-5.

This is the definitive book on this topic. It contains about ½ descriptive material and ½ very practical statistical methods, that can be readily applied at small wineries, especially with the prevalence of desktop / laptop computers and software like Microsoft Excel, which contains many easily used statistical subprograms for the analyses of wine sensory evaluations.

It may only be presently available on the used book market and in libraries. There is certainly a very serious need for an update of this critically important book, but Professor Amerine is deceased and I believe Professor Roessler is also.

## **B] OTHER PROFESSIONAL / TECHNICAL BOOKS THAT MAY BE USEFUL**

1] **“Concepts in Wine Chemistry,”** Yair Margalit, The Wine Appreciation Guild Ltd., 360 Swift Avenue, South San Francisco, CA 94080 [Phone: 415-866-3020, Copyright 1997. ISBN 0-932664-91-1.

Eastern USA Regional Sales Representative:

Ray Pompilio  
403 Turner Pl.  
Ithaca, NY 14850  
Phone / Fax: 607-273-6902  
Voice Mail: 800-231-9463, ext 19  
Email: raypomp@twcny.rr.com

Those with one or more degrees in chemistry will particularly appreciate how complex wine chemistry is presented in a very sophisticated and understandable manner.

2] **“Techniques for Chemical Analysis and Quality Monitoring During Winemaking,”** Patrick Iland, Andrew Ewart, John Sitters, Andrew Markides and Nick Bruer, Patrick Iland Wine Promotions, PO Box 131, Campelltown, South Australia, Australia 5074 [Phone: 61 +8 8337 1484, Fax: 61 +8 8337 0592, Email: [piwp@camtech.net.au](mailto:piwp@camtech.net.au), Copyright 2000. ISBN 0646 38435 X.

It is also available from the industry trade journal “Practical Winery and Vineyard.”

This book provides additional practical wine analyses techniques, procedures and information for small wineries.

C] **PROFESSIONAL JOURNALS** – there are many such journals that specialize in other areas, besides including research articles on grapes and wine. These technical journal articles will be a significant challenge to read and comprehend, unless you have substantial experience and training in the specific scientific areas covered. However, many trade journals eventually simplify such important research work, so that it can be more readily used in a small winery.

Local university libraries may be a source for such journals. In addition, the library at the NYSAES of Cornell U. at Geneva, NY is a source for grape and enology published resources. It is sponsored in part by the American Society of Enology and Viticulture / Eastern Section [ASEV / ES]. Philip Wagner donated his extensive collection to this library.

1] **“American Journal of Enology and Viticulture,”** American Society for Enology and Viticulture [AJEV] , PO Box 1850, Davis, CA

Note that for about \$100, they offer a set of 3 CD’s that contain all the journal articles since they began in 1950 up to 2000, Volumes 1 - 51. Articles in more recent issues of the journal are available in abbreviated form on their web site.

Note also that the AJEV also offers a CD for about \$100 on “A Quality System for Winery Laboratories,” along with a wine lab proficiency testing program. Although such sophisticated programs may not be appropriate for small wineries, they certainly can offer information as to the level of expertise and advanced level of wine lab operation that is necessary for more confidence in the wine analyses results that can be obtained.

2] **“Journal of Wine Research,”**

D] **TRADITIONAL BOOKS** – some very popular with many for numerous years,



but may be dated with respect to some of the latest enology developments – their strengths are that they appeal to most people who may not be technically oriented and are well written for such an audience

1] **“Grapes Into Wine: A Guide to Winemaking in America,”** by the late Philip M. Wagner, Alfred A. Knopf, NY, NY. Copyright 1976. ISBN 394-73172-7.

The Wine Appreciation Guild, Ltd. [noted above] is a source for this book. They mention that it has been even revised [even though the author is deceased].

Philip Wagner introduced French hybrids into Eastern USA winemaking in the late 1930's and was a well respected winemaker who operated with his wife Jocelyn the well known Boordy Vineyards and Winery for many years. He was a writer and editor for the Sun papers of Baltimore, MD, and that is a significant factor why his books were so well received. Many Eastern USA winemakers started winemaking using his books. He not only captured and conveyed the technical aspects of winemaking for non-technical audiences, but he also captured and conveyed the “spirit” of the small winery and how it **contributes to the local community.**

2] **“Wine: An Introduction,”** Second Edition, M. A. Amerine and V. L. Singleton, University of California Press, Berkeley, CA. Copyright 1977. ISBN 0-520-03187-3

May only be presently available on the used book market and in libraries. However, it is an inexpensive paperback by well known authorities in the field that gives an excellent “introduction” to the world of wine in a very clear, concise and readable fashion. Although Professor Amerine is deceased, perhaps Professor Singleton will be able to eventually update this fine book so that it is available in a more current version.

3] **“Micro Vinification: A Practical Guide to Small-Scale Wine Production,”** Murli R. Dharmadhikari and Karl L. Wilker, Southwest Missouri State University, Department of Fruit Science, Midwest Viticulture and Enology Center, 9740 Red Springs Road, Mountain Grove, Missouri 65711-2999 [Phone: 417-926-4105, Fax: 417-926-6646. Copyright 2001. ISBN 0-9707971-0-9.

Also available through the industry trade journal “Practical Winery and Vineyard.”

4] **“The Complete Handbook of Winemaking,”** numerous authors, G.W. Kent, Inc., 3667 Morgan Road, Ann Arbor, MI 48108. Copyright 1993. ISBN 0-9619072-2-3.

Also available from the American Wine Society.

This is a **“must read”** for anyone who is seriously interested in trying to make good wine! Some of the articles appeared in other AWS publications and the AWS wisely decided to make them all available in book form. The AWS has always done a fantastic job of getting significant winemaking developments to their members in ways that are very “user friendly!” This is just another such endeavor.

Note that this publication contains Les Sperling’s booklet information on making fruit wines. There is little practical and readily available information on making fruit wines other than Les’s work. Fruit wines are very popular and are a very significant product for many small wineries. Les is finishing writing a full fledged book on winemaking. He may also publish a more detailed book on fruit wines in the future. If you are interested, you may want to contact Les at:

Dr. Les Sperling  
1134 Prospect Ave.  
Bethlehem, PA 18018-4914  
Phone: 610-865-2401 [h]  
Email: [lhs0@lehigh.edu](mailto:lhs0@lehigh.edu)

5] **“The University Wine Course: A Wine Appreciation Text & Self Tutorial,”** Marian W. Baldy, Ph.D., The Wine Appreciation Guild, Ltd., 360 Swift Avenue, South San Francisco, CA 94080 [Phone: 415-866-3020. Copyright 1993. ISBN 0-932664-69-5.

This massive and very detailed book is an incredible undertaking of the topic! It is certainly another **“must read”** for anyone seriously interested in fully appreciating wine!

I obtained my copy from the used book market at a fraction of the cost and it was even autographed by the author!